



We aspire to be the **LEADING PROVIDERS** of **INNOVATIVE AND IMPACTFUL SOLUTIONS** that solve diverse and complex problems in the **DIGITAL PAYMENTS** and **FINANCIAL SERVICES** Sectors the World Over.

## PAYSYS COMPANY PROFILE



# INTRODUCTION TO PAYSYS

# INTRODUCTION TO PAYSYS

## Paysys Footprint and Success Stories in the Region



More than 30 clients including FIs, Regulators, Private and Public Sector.

### Introduction to the Company

We are a Digital Services and Technology Company that offers cutting edge solutions and advisory services to the Payments and Financial Services Sector.

Our Products And Services come together to build an ecosystem that allows Banking and Non-Banking Financial Institutions deliver an unparalleled experience to their end-customers.

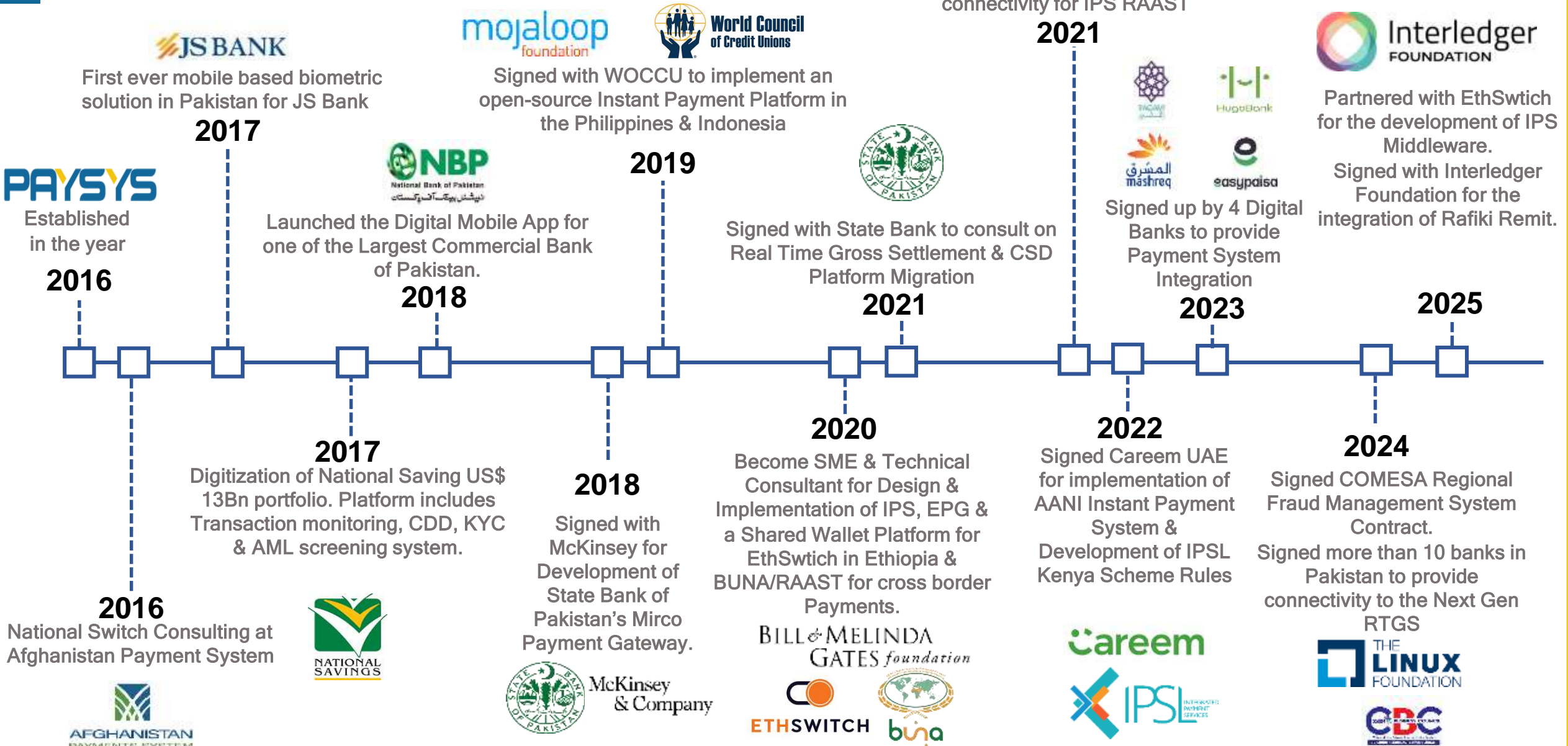
### Our Edge Over Others

We excel not just in the technology behind payments and banking, but we also possess and actively impart the knowhow of What is Needed To Make The Technology Being Implemented Effective and for our Customers to Successfully Realize Returns on their Investments.



# INTRODUCTION TO PAYSYS

## Paysys Labs Journey



# INTRODUCTION TO PAYSYS

Organizational Structure and Workforce. Breaking Down our Team by Roles and Responsibilities

## PAYSYS LABS



**Corporate & Sales Office**  
Dover, Delaware  
United States of America.



**Corporate & Sales Office**  
Ras Al Khaimah,  
United Arab Emirates.



**Corporate Head Office**  
• Karachi, Pakistan

**Development Centers**  
• Karachi, Pakistan  
• Islamabad, Pakistan

**Tier 3 Hosting Sites for FSPs**  
• Karachi, Pakistan  
• Islamabad, Pakistan

**Tapsys Payments Services**  
• Karachi, Pakistan

## 250+ Strong Workforce



## Certified For Excellence



Member



PCI-DSS



PCI-SSF



ISO27001



# INTRODUCTION TO PAYSYS



Portfolio of Institutions to whom we have Provided Services Directly or Indirectly in Consortiums

## CENTRAL BANKS, GOVT. AGENCIES & REGULATORS



State Bank of Pakistan



NATIONAL BANK OF RWANDA  
BANKI NKURU Y'U RWANDA



البنك المركزي السعودي  
SAMA  
Saudi Central Bank



World Council  
of Credit Unions

## DOMESTIC/CROSS BORDER PAYMENT SYSTEMS & SCHEMES



Kenya



Pakistan



Ethiopia



Jordan



ARPCSCO, GCC

## FOUNDATIONS & INTERNATIONAL MISSIONS



Government Stack



Gates Foundation



International Telecom Union



Technology for Financial Inclusion



Karandaaz Pakistan



Mojaloop

# INTRODUCTION TO PAYSYS



Portfolio of Institutions to whom we have Provided Services

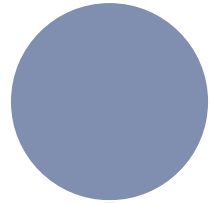
## Private and Public Sector Financial Service Providers



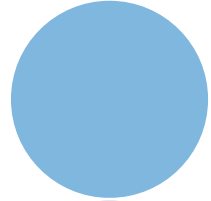
and others ...

# INTRODUCTION TO PAYSYS

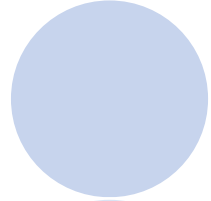
What does Paysys do? What Services do we Provide?



**PRODUCTS & PROJECTS DIVISION**



**MANAGED SERVICES DIVISION**



**CONSULTING & ADVISORY DIVISION**



**SPECIAL PROJECTS DIVISION**



**MANAGED ACQUIRING & PAYMENT  
FACILITATION SERVICES DIVISION**



# INTRODUCTION TO PAYSYS

## Overview of the different Verticals of Paysys Labs



### PRODUCTS & PROJECTS DIVISION

The products and projects division works on development of Paysys Products and their implementation.

- **OpenConnect** – A Cutting-Edge Middleware tailored for processing payment messages of any kind with unparalleled speed and efficiency.
- **Acquiring Suite** – A Payments Acquiring and Merchant Management Suite for all kinds of acquiring.
- **Wallet System** – A comprehensive Wallet Management System for Investment and Wealth Management FSPs.
- **Card Management System** – A versatile and secure Card Management System that handles everything from card issuance to lifecycle management, enabling seamless integration with payment networks.
- **ACS 3DS Solution** – An advanced Access Control Server (ACS) for 3D Secure authentication, providing robust security for online transactions and reducing fraud.
- **Open Digital** – A comprehensive suite for customer-facing digital applications, including mobile and internet banking, as well as customer onboarding solutions,
- **Digital Bank Connect** – We provide connectors for Digital Banks to connect with major players in a Payments Ecosystem such as Visa, Mastercard, Instant Payment Networks on various messaging schemes.

### MANAGED SERVICES DIVISION

The managed services vertical provides various Payment Processing Services for customers who opt for a turn-key cloud-based offering of our products.

Our Data Centers process roughly 60% of all Payment Volumes currently being processed from our Tier 3 Certified Hosting Sites.

### GATEWAY AS A SERVICE

We offer Gateway as a Service, being certified service providers for all schemes, including

- **Visa**
- **Mastercard**
- **UnionPay**
- **Paypak**

# INTRODUCTION TO PAYSYS

## Overview of the different Verticals of Paysys Labs



### CONSULTING & ADVISORY DIVISION

We provide comprehensive consulting and advisory services to Central Banks, National Payment Processors, and Financial Institutions, driving innovation and operational excellence within the fintech and payments ecosystem

Our advisory usually revolves around the following areas;

- **Digital Payment Innovation:** Strategy Development and Payment System Modernization
- **Regulatory Excellence:** Framework Enhancement, Compliance, and Sandbox Implementation
- **Cybersecurity:** Strengthening Resilience and Infrastructure for Financial Entities
- **Ecosystem Integration:** Facilitating Cross-Border Payments and API Integration
- **Capacity Building:** Empowering Institutions through Staff Training and Partnership Programs
- **Scalability Solutions:** Infrastructure Enhancement for Financial Growth and Digital Transformation
- **Switch Migration:** Seamlessly Transitioning Financial Systems for Enhanced Operational Efficiency and Security

### MANAGED ACQUIRING & PAYFAC DIVISION

Our Managed Acquiring and Payment Facilitator Division stands as a cornerstone of our comprehensive service offerings, catering specifically to Financial Service Providers (FSPs). We deliver an integrated suite of solutions tailored to the dynamic needs of merchant management.

#### Key Services:

- End-to-end merchant management solutions
- Terminal management and operations
- Extensive back-office support

We pride ourselves on managing an array of payment acquiring services, ensuring versatility and efficiency across various platforms:

- POS devices
- QR-based transactions
- Payments by Link and Request to Pay
- PISP (Payment Initiation Service Provider) payments

**THANK YOU**